

**M.B.A. DEGREE EXAMINATION, JUNE 2010**  
**First Semester**  
**BA 9204 – ORGANIZATIONAL BEHAVIOUR**  
**(Regulation 2009)**

**Time : Three hours**

**Maximum : 100 Marks**

**Answer ALL Questions**

**PART A – (10 × 2 = 20 Marks)**

1. Define organizational behaviour.
2. What are the contributing sciences to organizational behaviour?
3. What are the functions of attitudes?
4. Define impression management.
5. What is an informal group?
6. Explain the concept “nominal group technique”.
7. List the sources of power.
8. What is charismatic leadership?
9. Name the determinants of organizational culture.
10. List the consequences of stress.

**PART B – (5 × 16 = 80 Marks)**

11. (a) Bring out the need and importance of organizational behaviour.

Or

(b) How does the study of organizational behaviour make you into a better manager? Explain.

12. (a) Explain the theory of classical conditioning and its practical implications.

Or

(b) What is perception and what are the factors that affect perception? Discuss in detail.

13. (a) What are the different forms of groups that exist in an organization?

Explain each one briefly.

Or

(b) What is the role of the informal groups in an organization? Describe.

14. (a) What are the various leadership styles? Which style would suit best the

current situation? Discuss.

Or

(b) What are the contingencies of power and how does it moderate the effectiveness of power? Discuss in detail.

15. (a) What are the reasons for resistance to organizational change? How can

you overcome them? Explain in detail.

Or

(b) What are the various sources of work stress? How do we deal with stress

in the work place? Explain in detail.