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**Question Paper Code : 80315**

M.B.A. DÉGREE EXAMINATION, JANUARY 2014.

First Semester

BA 7105 – ORGANIZATIONAL BEHAVIOUR

(Regulation 2013)

Time : Three hours

Maximum : 100 marks

Answer ALL questions.

PART A — (10 × 2 = 20 marks)

1. List the importance of study of OB.
2. Mention the challenges in the study of OB.
3. Define Emotions and its types.
4. Define perception.
5. Narrate the process of motivation.
6. Define group dynamics.
7. What are the traditional styles of leadership?
8. Differentiate Leadership and power.
9. List the elements of organizational climate.
10. What are the characteristics of OD?

PART B — (5 × 16 = 80 marks)

11. (a) Explain the scope and disciplines that contribute to organizational behavior.

Or

- (b) Describe all the learning theories in detail.

12. (a) Explain the different trait theories of personality and their dimensions.

Or

(b) Explain the factors influencing perception and the role of impression management in an Organization.

13. (a) How groups are formed in organizations? How do they influence the functioning of an organization?

Or

(b) Differentiate leaders and managers and discuss any one behavioral theory of leadership.

14. (a) Explain the types of power. How do managers acquire the power needed for leadership?

Or

(b) Differentiate Proactive Vs Reactive change. Explain the change process in detail.

15. (a) As a manager, how will you identify the stress, prevent and manage the stress of individuals working in the organization?

Or

(b) Describe the characteristics and importance of OD – Organizational Development.