



KV INSTITUTE OF MANAGEMENT AND INFORMATION STUDIES - COIMBATORE

Approved by AICTE - New Delhi, Affiliated to Anna University - Chennai

A Nationally Ranked B School for MBA

No. 545, Sathy Main Road, Kurumbapalayam Post, Coimbatore - 641 107

LESSON PLAN

DEGREE - MBA (2018-2020)	SEMESTER I	TARGET SESSIONS – 30 Hrs
COURSE CODE – BA 5104	COURSE TITLE – LEGAL ASPECTS OF BUSINESS	
FACILITATOR – DR D. DIVYA PRABHA		

AIM:

To equip the students with the knowledge to understand the fact that legal aspects of business is an important constituent of the business and corporate environment.

COURSE OBJECTIVE:

The objective of this course is to make the students gain:

- Legal insight in the business practices according to the situation of changing environment.

LEARNING OUTCOMES:

After learning this course, the students would be able to reveal their ability to:

Understand legal and regulatory frameworks of formation of contracts, sale of goods, negotiable instruments, consumer protection, foreign exchange management etc., which can be related to corporate and business environment

COURSE DELIVERY:

Facilitate students to develop genuine interest in the subject and learn through theory, and practical applications. Two Text Books (TB) and five Additional Reading (AR) materials are prescribed as the major sources of study materials. Also students are required to refer related resources in the library. They may approach course facilitator for any kind of academic and learning assistance. The major course materials and detail pedagogy plan are given below.

The learning methodologies will include lecture and discussion with PPT, case-study analysis, video show and assignment writing. The students are expected to follow the lesson-plan and the guidance of course faculty. They are required to read text and additional reference book regularly and attend class with awareness about the topic schedule in the lesson plan.

GRADING PATTERN

No.	Component	Unit Score	Times	Total Score	Weight
1	Attendance*			05	05
2	Internal Assessment Tests	50	3	100	10
3	Assignments	-	3	5	05
4	End Semester Examination	100	1	100	80
	Total				100

ATTENDANCE MARKS

Percentage of Attendance	Weight
96-100	5
91-95	4
86-90	3
81-85	2
76-80	1

CODE OF CONDUCT:

Any form of cheating, plagiarism, impersonation, falsification of a document as well as any other form of dishonest behavior related to the obtaining of academic gain or the avoidance of evaluative exercises committed by a student is judged as an academic offence.

CLASS PARTICIPATION:

It points to the physical, mental and intellectual participation in class. Students are expected to read well in advance for active participation in class. They need to contribute to the academic discussion in every session and quality of such contribution must be appreciable. They are welcome to share their practical experiences, provided those are relevant and related to topic.

IMPORTANT INFORMATION:

1. Students are required to be present in the class before the scheduled time.
2. They must carry their subject note book and lesson plan to the class.
3. If a student fails to attend the class within 05 minutes after the commencement of it, he /she will be marked absent.
4. Students are required to take consent from the course faculty before seeking any kind of permission.

NO. OF STUDENTS ENROLLED IN THE CLASS: 120**COURSE PLAN/SCHEDULE:-**

Session	Context	Pedagogy	Deliverables (Online videos/case study)	Resource	Date of class handled	No of students present on the class
UNIT – I INTRODUCTION						
Prevideos for unit 1:						
https://www.youtube.com/watch?v=fWdh59htLaA (Difference between corporate and business law) https://www.youtube.com/watch?v=ydh_TXrkj54 (Case study on agent and principal) https://www.youtube.com/watch?v=HmMdqnN8SNs (Case study on Indian contract act)						
1	Definition of contract	PPT		(SRM 1) – CH-III-pg.28-30		
1	Essential Elements	PPT		(SRM 1) – CH-III-pg.30-33		
2	Types of contracts	PPT	https://www.slideshare.net/Sweetp999/types-of-contract	(SRM 1) – CH-III-pg.33-34		
2	Formation of a contract	PPT		(TB 2) – CH-III-pg.17-19		
2	Performance of	PPT		(SRM 1) –CH-III-pg.57-		

	Contract			60		
3	Breach of contract & its remedies.	PPT		(SRM 1) – CH-3-pg.60-61		
3	Quasi-Contracts	PPT	https://www.slideshare.net/CMVerma/quasi-contracts-business-law	(SRM 1) – CH-3-pg.56-57		
4	Contract of Agency: Nature of agency	PPT	https://www.slideshare.net/komma_129/law-of-agency-9495478	(TB 1) – CH-3-pg.192-193		
5	Creation and types of agents	PPT		(TB 1) – CH-3-pg.194-200		
6	Authority & liability of agent and principal	PPT		(TB 1) – CH-3-pg.212-213		
6	Rights and duties of principal and agents	PPT		(TB 1) – CH-3-pg.200-206		
7	Termination of Agency	PPT		(TB 1) – CH-3-pg.213-216		
7	Nature of Sales Contract, Documents of Title, Risk of Loss	PPT	pioneerinstitute.net/files.php?force&file=Sale_of_goods_act_913275503.ppt	(RB 4) – CH-16-pg.171-178 (TB 1) – CH-4-pg.222-229		
8	Guarantees and warranties, performance of sales contracts, conditions & rights of an unpaid Seller	PPT		(SRM 1) – CH-4-pg.84-96		
8	Negotiable Instruments Act 1881: Instruments Act 1881: Nature and requisites of Negotiable Instruments	PPT	https://www.slideshare.net/Mustafaseady/negotiable-instruments-2137052	(TB 1) – CH-6-1-pg.329-331		
9	Types of negotiable instruments	PPT		(TB 1) – CH-6-2-pg.333-348		
9	Liability of parties	PPT		(TB 1) – CH-6-3-pg.358-360		

9	Holder in Due course	PPT		(SRM 1) – CH-5-10-pg.117		
10	Special rules for cheque & drafts	PPT	https://www.affairsccloud.com/cheque-vs-demand-draft/	(TB 1) – CH-6-2-pg.338-342		
11	Discharge of Negotiable	PPT		(RB 4) – CH 30-pg.345		

UNIT – II COMPANY LAW 2013 (AMENDED ON 03.05.18)

Pre-class videos for Unit -2 :-

<https://www.youtube.com/watch?v=Ra01GhfJjI4> (Corporate lawyer)
www.youtube.com/watch?v=c3F2vMC-cwo (corporate governance)
<https://www.youtube.com/watch?v=Xkl7Wq03ewA> (case on company law)

12	Major principles – Nature and Types of companies	PPT		(SRM 1) – CH 9-pg.181-184		
13	Formation of companies	PPT		(SRM 1) – CH 9-pg.187-188		
14	Memorandum and Articles of Association	PPT		(SRM 1) – CH 9-pg.189 - 194		
14	Prospectus	PPT	https://www.slideshare.net/farman2/company-prospectus	(SRM 1) – CH 9-pg.195 - 197		
14	Power, duties and liabilities of directors	PPT		(SRM 1) – CH 9-pg.216-217		
15	Winding up of companies	PPT		(SRM 1) – CH 9-pg.232-237		
15	Corporate Governance	PPT	https://www.slideshare.net/ujjmishra1/corporate-governance-28926439	(SRM 1) – CH 9-pg.238-241		
16	Amendment of Companies Act 2013	PPT		http://www.mondaq.com/india/x/665420/Shareholders/Impact+Of+The+Recent+Amendments+To+The+Companies+Act+2013		

UNIT- III INDUSTRIAL LAW

Pre-Class Videos for Unit -3 :-

<https://www.youtube.com/watch?v=mtNgCwblgLo> (calculation of overtime pay)
<https://www.youtube.com/watch?v=HrE4zKMOg8U> (industrial Disputes)

17	An overview of Factories Act	PPT		(TB 1) – VOL III – CH 1- pg.1-40		
18	Payment of Wages Act	PPT	https://www.youtube.com/watch?v=apdD2ZzMBUo	(TB 1) – VOL III – CH 7- pg.168-183		
19	Payment of Bonus Act	PPT		(TB 1) – VOL III – CH 12- pg.274-295		
20	Industrial Disputes Act	PPT	https://www.youtube.com/watch?v=Z EWIKBOIsC8	(TB 1) – VOL III – CH 9- pg.200-252		

UNIT- IV CORPORATE TAX AND GST (AMENDED ON 03.05.18)

Pre-Class videos for Unit -4 :-

<https://www.youtube.com/watch?v=auPWG6yyP24> (GST)
<https://www.youtube.com/watch?v=HKJyz47tLlc> (Corporate tax planning)

21	Corporate Tax Planning	PPT	https://www.youtube.com/watch?v=HKJyz47tLlc	www.christianet.com/accounting/corporatetaxplanning.htm		
22	Income tax	PPT		http://www.icnl.org/research/library/files/India/IndiaIncomeTax1961.pdf		
23	Goods and services Tax- Introduction and objectives		https://www.youtube.com/watch?v=auPWG6yyP24	https://cleartax.in/s/gst-law-goods-and-services-tax		

24	Classification of GST	PPT	https://www.youtube.com/watch?v=3FnFYKM-E4c	https://www.taxmann.com/blogpost/2000000038/types-of-gst-in-india.aspx		
25	Practical implications of GST	PPT		https://economictimes.indiatimes.com/markets/stocks/news/how-gst-will-impact-sectors/airlines/slideshow/59408719.cms		
UNIT-V CONSUMER PROTECTION ACT & INTRODUCTION OF CYBER LAWS						
Pre-Class Videos for Unit-5 :-						
https://www.youtube.com/watch?v=cjECibwJeVc (how to file a complaint) https://www.youtube.com/watch?v=m0iaRn2WwPw (cyber crimes) https://www.youtube.com/watch?v=B5W1GfzOKdU (how to file a patent)						
26	Consumer Protection Act	PPT	https://www.slideshare.net/atifghayas/cpa-28483926	(SRM 1) – CH 6.pg.123-126		
26	Consumer Rights	PPT		www.yourarticlelibrary.com/consumers/consumer-rights-under...consumer.../8786/		
26	Procedures for Consumer Grievances Redressal	PPT		(SRM 1) – CH 6.pg.127-130		
26	Types of Consumers Redressal Machineries & Forums	PPT	https://www.slideshare.net/RishebhClement/law-presentation-46767723	(RB 4) – CH 4.pg.327-332		
27	Competition Act 2002	PPT		(SRM 1) – CH 8.pg.167-171		
27	Cyber crimes, IT Act 2000 & 2002	PPT		(RB 4) – CH 39.pg.467-474		
28	Cyber Laws	PPT		(RB 4) – CH 39.pg.474-477		
28	Introduction of IPR	PPT	https://www.slideshare.net/harshhanu/intellectual-property-rights-13551183	(RB 4) – CH 34.pg.415-		

				417		
29	Copy rights	PPT		(SRM 1) – CH 7.pg.143-147		
29	Trade Marks	PPT	https://www.slideshare.net/poojagurwani/trademark-ppt-bypooja-gurwani	(SRM 1) – CH 7.pg.148-150		
29	Patent Act	PPT		(SRM 1) – CH 7.pg.139-142		
30	REVISION					

LEARNING RESOURCES:

S.NO	RESOURCES	PARTICULARS
1	TEXT BOOKS	TB-1.Kapoor N.D,Elements of of Mercantile Law, Sultan Chand and Company, India, 2006 TB-2. Akhileshwar Pathack, Legal Aspects of Business, 4th Edition, Tata Mcgraw Hill, 2009
2	REFERENCE BOOKS	RB-1. P.P.S. Gogna, Mercantile Law, S.Chand & Co. Ltd., India, Fourth Edition, 2008. RB-2. Dr.Vinod, K.Singhania, Direct Taxes Planning and Management, 2008 RB-3. Richard Stim, Intellectual Property – Copy Rights, Trade Marks and Patents, Cengage Learning, 2008. RB-4. Balachandran.V, S.Thothatri, Legal Aspects of Business, Tata McGraw Hill, 2012 RB-5. Daniel Albuquerque, Legal Aspects of Business, Oxford, 2012. RB-6. Ravinder Kumar- Legal Aspects of Business – Cengage Learning, 2 nd Edition, 2011 RB-7 V.S Datey, GST Ready Reckoner, Taxmann Publishing , July 2017
3	WEBSITES	www.christianet.com/accounting/corporatetaxplanning.htm www.slideserve.com/chanel/practical-issues-u-s-6-2-of-the-cst-act www.yourarticlelibrary.com/consumers/consumer-rights-under...consumer.../8786/

4	VIDEOS	https://www.youtube.com/watch?v=fWdh59htLaA (Difference between corporate and business law) https://www.youtube.com/watch?v=ydh_TXrkj54 (Case study on agent and principal) https://www.youtube.com/watch?v=HmMdqnN8SNs (Case study on Indian contract act) https://www.youtube.com/watch?v=Ra01GhfJl4 (Corporate lawyer) www.youtube.com/watch?v=c3F2vMC-cwo (corporate governance) https://www.youtube.com/watch?v=Xkl7Wq03ewA (case on company law) https://www.youtube.com/watch?v=mtNgCwblgLo (calculation of overtime pay) https://www.youtube.com/watch?v=HrE4zKMOg8U (industrial Disputes) https://www.youtube.com/watch?v=auPWG6yyP24 (GST) https://www.youtube.com/watch?v=HKJyz47tLlc (Corporate tax planning) https://www.youtube.com/watch?v=cjECibwJeVc (how to file a complaint) https://www.youtube.com/watch?v=m0iaRn2WwPw (cyber crimes) https://www.youtube.com/watch?v=B5W1GfzOKdU (how to file a patent)
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INTERNAL ASSESSMENT TESTS DATES AND PORTIONS

TEST	PORTIONS	DATE OF EXAM	PAPER CORRECTION COMPLETION DATE	NO OF STUDENTS REGISTERED	NO OF STUDENTS APPEARED	NO OF STUDENTS PASSED	NO OF STUDENTS FAILED
IA TEST-1	UNIT-1 & 2						
IA TEST-2	UNIT 3 & 4						
IA TEST-3	ALL UNITS						

END SEMESTER EXAMS: ASSESSMENT OF RESULTS BY FACULTY

Total No. of Students Registered		Total No. of Students Appeared	
Expected Pass%:		Secured Pass%:	
Expected O Grade		Secured O Grade	
Expected A+ Grade		Secured A+ Grade	
Expected A Grade		Secured A Grade	
Expected B+ Grade		Secured B+ Grade	
Expected B Grade		Secured B Grade	
Expected RA (Re-appear)		Secured RA (Re-appear)	

Lessons Learned:

Corrective Actions:

DR. D. DIVYA PRABHA

COURSE FACILITATOR

PRINCIPAL/DIRECTOR

